

New Okhla Industrial Development Authority

Main Administrative Building, Sector -6, Noida, GautamBudh Nagar, Uttar Pradesh 201301

Reference Number: **xxx** Dated: **22.05.2018**

Notice Inviting Expression of Interest (Eoi) For Operations, Maintenance & Management of Noida Stadium Sports Complex at sector 21-A, Noida

New Okhla Industrial Development Authority intends to engage a private entity to operate, maintain and manage Noida Sports Complex and position the Complex as a preferred choice for large sporting events in NCR.

The Authority now invites Eois from companies which have the experience of handling end to end operations, maintenance & management of similar sport facilities.

Expression of Interest document with detailed scope of work is available on the Authority's website: <https://www.noidaauthorityonline.com> from the date of publication of this notice.

Last date of submission of Eoi :11.06.2018 (15:00 hours)

The Eoi needs to be submitted in hardcopy and addressed to Project Engineer, Work Circle – II, Sector-19, Noida District: GautamBudh Nagar, Uttar Pradesh 201301.

EXPRESSION OF INTEREST (Eoi)

For

Operation and Management of Noida Stadium Sports Complex

**NEW OKHLA INDUSTRIAL
DEVELOPMENT AUTHORITY
(NOIDA)**

May 2018

Issued by:

**New Okhla Industrial Development Authority
Main Administrative Building,
Sector- 6, Noida -201301
District Gautam Budh Nagar, Uttar Pradesh, India**

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DISCLAIMER

This Expression of Interest (Eol) Document for “Operation and Management of Noida Stadium Sports Complex” contains brief information about the scope of work.

While all efforts have been made to ensure the accuracy of information contained in this Eol Document, this Document does not purport to contain all the information required by the Applicants. The Applicants should conduct their own independent assessment, investigation and analysis and should check the reliability, accuracy and completeness of the information at their end and obtain independent advice from relevant sources as required before submission of their application/s. New Okhla Industrial Development Authority (“NOIDA” or “the Authority”) or any of its employees or advisors shall incur no liability under any law, statute, rules or regulations as to the accuracy or completeness of the Eol Document.

NOIDA reserves the right to change any or all conditions/information set in this Eol Document by way of revision, deletion, updating or annulment through issuance of appropriate addendum as NOIDA may deem fit without assigning any reason thereof.

NOIDA reserves the right to accept or reject any or all applications without giving any reasons thereof. NOIDA will not entertain or be liable for any claim for costs and expenses in relation to the preparation of the bid applications to be submitted in terms of this Eol Document.

Expression of Interest (EoI)

For Operation and Management of Noida Stadium Sports Complex

1. Background

- 1.1. The Authority has a multipurpose Sports Complex consisting of 12 completed sporting facilities in sector 21A, Noida, which is spread over 69 acres.
- 1.2. NOIDA wishes to hand over the **Operation and Management (O&M) of the Noida Stadium Sports Complex** ("Project") for a period of five (5) years to Applicants ("Interested parties" or "Bidders"), who shall operate, maintain and manage all the facilities provided in the complex and position it as a preferred choice for large sporting events in the National Capital Region.
- 1.3. In order to finalize the requirements to hand over operation and management rights, NOIDA invites Applicants to submit their Eols. Based on the responses of Eols received, NOIDA shall finalize and initiate the procedure.
- 1.4. The issue of this EoI does not imply that NOIDA is bound to undertake the Bidding Process and select the Applicant.

2. Scope of Work

The Operator shall be responsible for operations, maintenance and management of all the facilities contained in the Noida Stadium Sports Complex, Sector 21A, Noida. This will include (but not limited to) the following:

- Manage annual maintenance for all installed equipment e.g. air-conditioners, water purifiers etc.
- Routine repair & maintenance of all the grounds and infrastructure facilities i.e. cricket stadium, skating rink, spectator stands, outdoor courts - tennis, basketball etc.
- Regular housekeeping and cleaning services
- Manage sports academies
- Invite additional sports academies to impart sports trainings
- Horticulture maintenance for the green areas in the Noida Stadium Sports Complex

The Operator shall also be responsible for all expenses with respect to operations, maintenance & management of the Noida Stadium Sports Complex. This may include (but not limited to) the following:

- Electricity charges
- Water charges
- Salary expenditure
- Machinery running & fuel expenditure
- Fees to in-house coaches
- Ticketing system expense
- Marketing expenses for promoting events/ venue
- Expenses of installing customized sound and lighting equipment
- Expenses of hiring professional security for ensuring safety measures
- Catering for events and all other aspects or elements or requirements for conducting events.

The Operator is expected to leverage its experience of sports event and venue management to organize events at the Noida Stadium Sports Complex to make it a prime event destination in National Capital Region.

3. Eligibility of Bidders

The Bidder may be a single entity or a group of entities (the "Consortium"). The Bidder should be a registered partnership firm/LLP/Public Limited Company/Private Limited Company or any combination of it.

4. Qualification

The Applicant should have prior experience in complete end-to-end O&M or venue management of a similar Sports Complex.

5. Selection Process

The Application is issued only with a purpose of collection of information from interested parties and NOIDA reserves the right to proceed ahead with the Project. However, the applications received shall be reviewed carefully and interactions with the applicants are likely to take place before finalisation of terms and conditions.

6. Application Registration and Instructions

- I. Applicants are advised to study all instructions, forms, terms, requirements and other information in the Application carefully.
- II. Applicant shall be deemed to have applied after careful study and examination of the Application Document with full understanding of its implications
- III. It is desirable that each Applicant submits its Application after inspecting the site. The site visit maybe facilitated by NOIDA. A prospective Applicant may notify NOIDA in writing 3 days prior to site visit. NOIDA would endeavour to facilitate site visit depending on availability of concerned officials

7. Submission of Eol

- I. All the notifications & detailed terms and conditions regarding this Application notice hereafter will be published on the NOIDA website.
- II. The application should be submitted in hardcopy in a sealed envelope within the deadline as specified in Clause no. 10.
- III. Applicant shall submit all formats and suggested documentary evidence with the Application document.

8. Processing Fee

- I. At the time of submission of Application, bidders need to submit demand draft of INR 5,000 (Rupees Five thousand only plus GST of 18%) in favour of New Okhla Industrial Development Authority, payable at New Delhi/ Noida. as processing fees. Failure to do so shall result in disqualification.

9. Documents to be submitted

The Eol to be submitted by the Interested Parties shall, *inter alia*, include:

- (a) Cover Letter expressing interest to participate in the form and manner prescribed hereunder as Annexure 1;
- (b) Details of Applicants in the form and manner as prescribed stated hereunder as Annexure 2;
- (c) Details of the Financial Capacity in the form and manner as prescribed hereunder as Annexure 3;
- (d) Details of Prior Projects in the form stated hereunder as Annexure 4;

- (e) Suggestions / Ideas to make the Project successful, if any, stated hereunder as Annexure 5.
- (f) Demand Draft in favour of New Okhla Industrial Development Authority

10. Date of submission

- I. The Interested parties shall submit their respective details in aforesaid format latest by **11/06/2018 (15:00 hours)** at NOIDA's herein below mentioned address:

Project Engineer,
Work Circle – II, Sector 19
Noida -201301
District Gautam Budh Nagar, Uttar Pradesh
Email: sc.mishra@noidaauthorityonline.com

- II. Applications received by the NOIDA after the specified time on the Application Due Date shall not be eligible for consideration and shall be summarily rejected.

11. Date of Pre - Submission Meeting

A pre- submission meeting shall be called on **01/06/2018 (15:00 hours)** at Board Room, Main Administrative Building, Sector - 6, Noida - 201301. Changes corresponding to the date, if any, shall be communicated to the applicants vide NOIDA website.

12. Clarifications

During evaluation of EoI, NOIDA may, at its discretion, ask the Applicant for a clarification of his/her submission. The request for clarification and the response shall be in writing.

13. Nodal Officer for Information about the Project EoI

Applicants may obtain further information/ clarifications pertaining to this Application from the office of **Shri SC Mishra**, Work Circle – II, Sector – 19, Noida -201301, District Gautam Budh Nagar, Uttar Pradesh.

14. Language

- II. The Applications prepared by the Applicant and all correspondence and documents relating to the applications exchanged by the Applicant and NOIDA shall be written in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern.
- III. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant.

Project Engineer
Work Circle - II
NOIDA
Uttar Pradesh

**Formats
for Submission of
Expression of Interest (Eol)**

Annexure 1: Format for Covering Letter

Date:

To,
Project Engineer
Work Circle - II
New Okhla Industrial Development Authority (NOIDA)
Sector 19, Noida -201301,
District Gautam Budh Nagar, Uttar Pradesh

Sub: Expression of Interest (Eol) for O&M of Noida Stadium Sports Complex

Dear Sir,

1. With reference to your Eol document dated _____, I/We the undersigned am/are hereby expressing our Interest for Operating and Maintaining the Noida Stadium Sports Complex.
2. We understand that NOIDA wishes to hand over operation and management of the Noida Stadium Sports Complex in sector 21A, to operate, maintain and manage all the facilities provided in the complex and position it as a preferred choice for large sporting, cultural, artistic and other events in the National Capital Region. However, the issue of this Eol does not imply that NOIDA is bound to appoint any applicant, as the case may be, for the Project.
3. We hereby declare that all the information and statements made in this Eol are true and accept that any misinterpretation contained in it may lead to our disqualification. Our Eol is binding upon us.
4. We have prepared our expression of interest for the captioned project as specified in Eol Document.

I/We hereby declare that all the information and statements made in this Eol are true.

(Name and Title of the Signatory)

(In the capacity of)
Company Seal

(Name of the Entity)

Annexure 2: Details of the Applicant**1A. In case of Single Entity**

S. No.	Particulars	Details
1 (a)	Name of Entity	
(b)	Legal Status (Company/LLP/etc.)	
(d)	Registered Address	
(e)	Telephone / Mobile No.	
(f)	E-Mail Address	
(g)	Number of years of experience in the relevant field	
(h)	Brief profile of the Entity	

1B. In case of Consortium

S. No.	Particulars	Details of Lead Firm	Details of Member Firm
1 (a)	Name of Entity		
(b)	Legal Status (Company/LLP/etc.)		
(d)	Registered Address		
(e)	Telephone / Mobile No.		
(f)	E-Mail Address		
(g)	Number of years of experience in the relevant field		
(h)	Brief profile of the Entity		
(i)	Percentage Participation (Equity)		

2	Details of individual(s) who shall serve as the point of contact/communication for NOIDA:	
(a)	Name	
(b)	Telephone / Mobile No.	
(c)	E-Mail Address	

Annexure 3: Financial Capacity**Annual Turnover**

S. No.	Particulars	Details (INR Cr)
a)	Turnover for last 3 FY: 2017-18 2016-17 2015-16	
b)	Average Annual turnover for last 3 FY	

Note: In case of Consortium, provide details of for each member of the Consortium

Name of Authorised Signatory

Signature of Authorised Signatory

Instructions:

1. For any currency other than INR, appropriate conversion to INR may be made at the prevailing exchange rate as on the date of publication of the EoI Advertisement.
2. The financial year would be the same as the one normally followed by the Bidder for its Annual Report.

Annexure 4: Details of prior projects

PROJECT DESCRIPTION SHEET

Name of Applicant :

Note: Applicants should provide information on the following:

1. Contracts executed where the work is completed
2. Ongoing contracts/current commitments for which a letter of intent or acceptance has been received

A: OPERATIONS, MAINTENANCE & MANAGEMENT OF SIMILAR SPORTS FACILITIES

Sr.No.	Similar Sports Facility	Project details (with pictures, project details, area and facilities)	License fee/Revenue share

On Behalf of (Name of the Applicant)

Signature of the Authorized Person

Name:

Designation:

Annexure 5: Suggestions / Ideas to make the Project successful, if any

Intentionally left blank

Annexure 6: Details of the Noida Stadium Sports Complex – Map and Facilities Provided

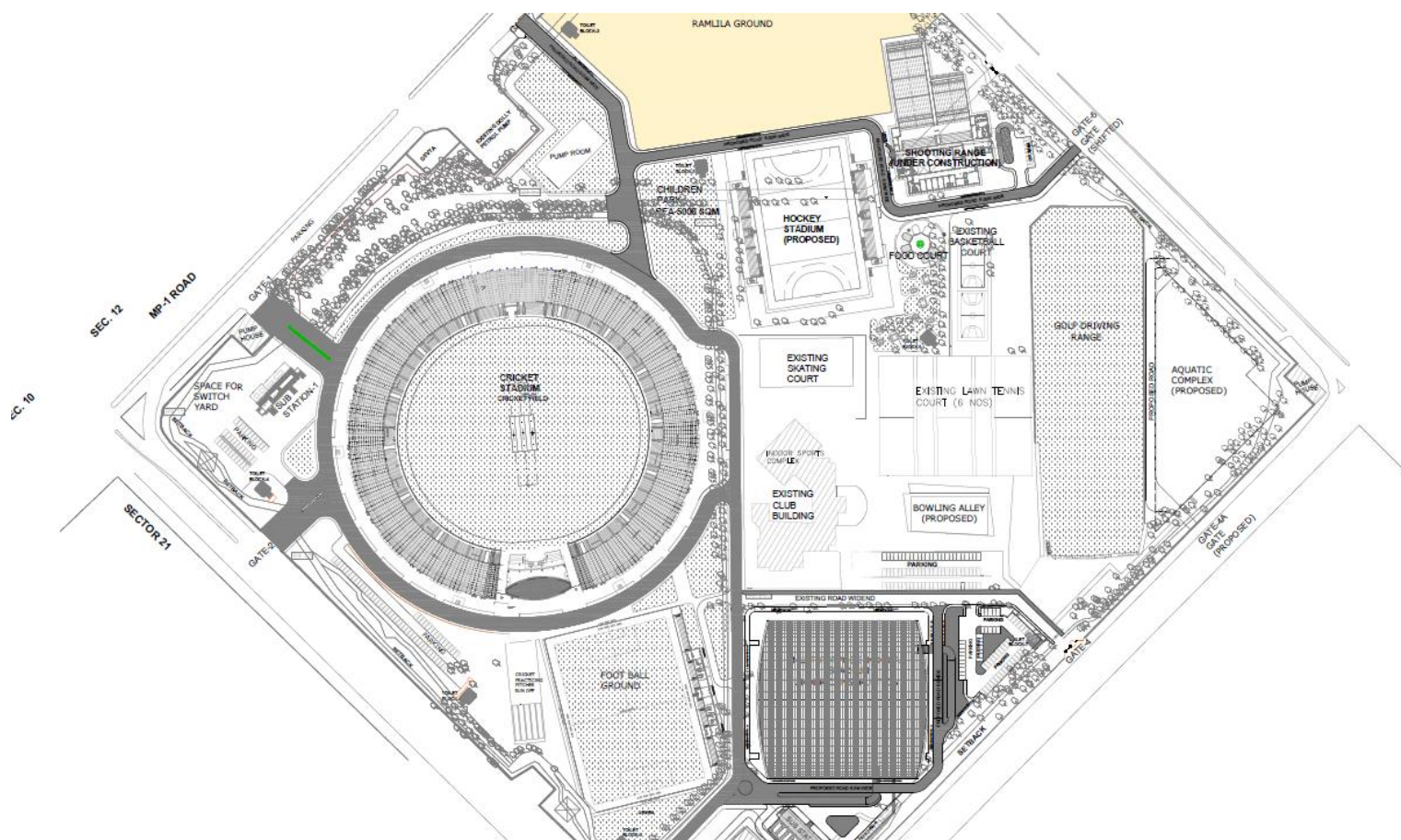


Fig: The Noida Sports Complex

Please Note: The map shown above is indicative (not to scale)

The following facilities are provided in the Noida Stadium Sports Complex:

- I. Indoor sports complex:
 - 1 gym
 - 4 squash courts
 - 1 aerobics and dance room
 - 1 TT room – with 4 TT tables
 - 1 badminton room – 4 courts
- II. Outdoor facilities:
 - 1 karate area
 - 6 lawn tennis courts
 - 1 skating rink
 - 2 basketball courts
 - 1 archery course
 - 1 golf driving range
 - 1 football field

- III. International cricket stadium
 - Spectator seating capacity of 25,000
 - South pavilion with all cricket related facilities like, team dressing rooms, VIP box, administrative rooms, commentator's room, medical room, umpire room etc.
 - 6 cricket practicing pitches
 - Dedicated room for match officials
- IV. Cycling track
- V. Shooting range – under construction
- VI. Indoor stadium – under construction
- VII. Hockey ground – proposed
- VIII. Aquatic complex – proposed